

OUTSOURCE BETTER. FASTER. SMARTER.

Done right, searching on your own for a qualified software outsourcing partner that perfectly aligns to your needs can take 5 months or more. Accelerance partner selection services guide your company to the top software companies in Latin America that are fully-investigated and proven to deliver.

Qualified software development teams are everywhere. How do you know which parts of the world are best? Which regional talent pools are overfished, which are overpriced? What business and political conditions create great opportunity and which ones should be avoided? Which regions offer great travel experiences - and which ones don't?

As the leading authority on global software outsourcing, Accelerance monitors regional landscapes for political and economic circumstances that create or diminish software outsourcing conditions.

IN THE GUIDE

- Up-to-date insights for software outsourcing in Latin America
- Overviews of countries in Latin America
- Top countries for software outsourcing
- Education and English proficiency levels, political stability assessment, economic standing, global competitiveness scores, timezone and travel information.

THE ACCELERANCE GLOBAL NETWORK

Accelerance searches the world for top software outsourcing companies. We set the standard in due diligence for global team assessments. Our research team has reviewed more than 8,000 software companies around the world. We eliminate unqualified companies (97% of them) and the remaining ones that meet our high standards of excellence, trustworthiness and business maturity are considered for partnership in the Accelerance Global Network. As a final step to certified partnership, Accelerance travels the world to conduct deep on-site assessments so you can outsource with confidence.

THE ACCELERANCE GLOBAL NETWORK IN LATIN AMERICA

COUNTRIES: 12

LOCATIONS: 35

TOTAL ENGINEERS AT ACCELERANCE PARTNERS: AROUND 8,000 TO 10,000 PEOPLE

\$ HOURLY RATES: \$25 TO \$72*

*Note: US Dollars (\$) Blended Rate for a typical full stack Scrum team

US COMPANIES ARE BECOMING MORE COMFORTABLE OUTSOURCING TO LATIN AMERICA

For US-based companies, software outsourcing partners in Latin America have distinct benefits that compare very favorably to outsourcing destinations around the world. Overall, key advantages of offshore development in Latin America include:

- 1. Full workday overlap with the US, facilitating real-time collaboration.
- 2. Excellent English language skills and cultural similarities.
- 3. Close travel proximity, allowing face-to-face visits with your software development team.
- 4. Universities with robust IT programs yield enough programmers to easily grow an employee base.

Software outsourcing to countries in Latin America has grown tremendously over the past decade. Mexico and countries in Central and South America are providing broader and deeper service options than ever before.

While hourly rates tend to be higher than other global regions such as Asia or Eastern Europe, outsourcing your software to Latin American countries remains a bargain compared to fully-burdened labor costs in the US.



OUTSOURCING READINESS BY COUNTRY

AVERAGE HOURLY RATE: \$42-\$53









CHILE





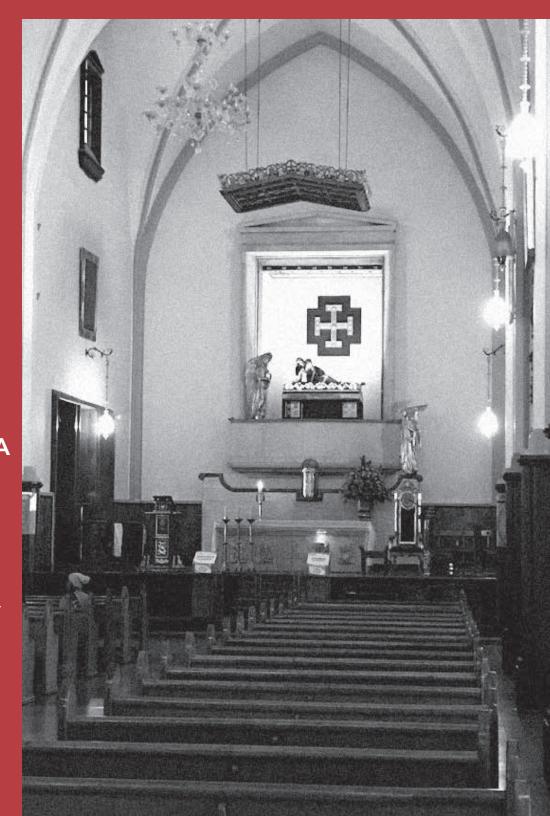






MEDIUM VENEZUELA





THE ACCELERANCE GLOBAL NETWORK IN LATIN AMERICA

Country	Population	GDP		English Proficiency		Higher Education & Training		Technological Readiness		Global Competitiveness Score
	(Thousands)	(\$MM)	(\$US)	Rating	Rank	Rank	Score	Rank	Score	Score
Argentina	44,271,041	619,872	20,047	Moderate	56.51	40	4.96	69	4.08	3.81
Bolivia	11,051,600	37,776	7,236	N/A	N/A	100	3.77	111	2.96	3.54
Brazil	209,288,278	2,080,916	15,128	Low	51.92	84	4.11	59	4.37	4.06
Chile	18,054,726	263,206	23,960	Low	51.5	28	5.20	39	5.09	4.64
Colombia	49,065,615	307,475	14,158	Low	49.9	70	4.39	64	4.25	4.3
Costa Rica	4,905,769	58,909	17,200	Moderate	53.13	35	5.07	45	4.77	4.41
Mexico	129,163,276	1,142,453	18,938	Low	51.57	82	4.12	73	3.97	4.56
Peru	32,165,485	210,013	13,300	Low	50.5	80	4.13	88	3.56	4.43
Uruguay	3,456,750	60,266	21,527	Low	51.73	48	4.75	36	5.16	4.86
Venezuela	31,977,065	215,307	13,761	Very Low	45.71	53	4.68	107	3.09	3.14
Ecuador	16,624,858	98,576	11,234	Low	49.42	73	4.34	90	3.55	4.37

ARGENTINA

AT A GLANCE

Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{40}{138}$

English Proficiency Score: $\frac{56.51}{100}$

Global Competitiveness Score: $\frac{3.8}{7}$

In the 19th and 20th centuries, huge waves of European immigrants flooded into Argentina to flee conflicts from their homelands. Today, Argentina continues to be greatly influenced by European culture and maintains a strong relationship with Italy, Spain, Russia, Germany, and the U.K. Argentina is South America's second largest country and has an advanced economy, a talented pool of technically-savvy and well-educated programmers who are eager to work. During the dot-com boom, the country was home to approximately 65% of the design-and-implementation efforts of most regional Internet startups.

TALENT POOL & EDUCATION

A large population of highly-trained programmers and designers helped Argentina stand out in the technology arena amongst its Latin American neighbors. Argentina's education system is well-developed and continues to improve.

LANGUAGE

Argentina's primary language is Spanish, however, English is widely spoken.

Technical Readiness Rank: $\frac{69}{138}$

Hourly rates: \$55-\$60

Timezone: 2 hrs ahead of US Eastern Standard Time

Travel: 19 hr flight from NYC

ECONOMIC OUTLOOK

During Argentina's economic downturn in 2001, unemployment greatly influenced outsourcing vendors. In 2016, the US courts ruled that Argentina must settle its debt. The country settled its debt with a \$6.5 billion payout and as a result of the ensuing inflation and exchange rates, companies in Argentina offered lower prices for their software services. Argentina's economy is exports driven, with vast agricultural and mineral resources and has a history of economic instability.

POLITICAL CONDITIONS

Argentina's current president, Mauricio Macri is the first conservative president to win a free and fair election since 1916. Macri's pro-business government takes steps to improve business creation and increase competition. The current political status is more moderate than the previous administration under Cristina Fernández de Kirchner, the country's left wing President from 2007 to 2015.



Software Outsourcing Readiness: Medium

Higher Education and Training Rank: $\frac{100}{138}$

English Proficiency Score: N/A

Global Competitiveness Score: $\frac{3.54}{7}$

Bolivia is a democratic republic located in South America, bordering Argentina, Brazil, Chile, Paraguay and Peru. The population of Bolivia, at approximately 10 million, is a blend of many ethnicities, languages and cultures. Software companies in Bolivia primarily focus on Microsoft .NET and Java development, software testing and quality assurance.

TALENT POOL & EDUCATION

Bolivia has over 9,000 computer engineering students graduating from local universities, employees are well-educated and are incredibly talented at programming.

LANGUAGE

While Spanish is the official language, Bolivians are generally proficient in English and communicate easily with business professionals.

Technical Readiness Rank: $\frac{111}{138}$

Hourly rates: \$30 - \$35

Timezone: 1 hr ahead of US Eastern Standard Time

Travel: 10 hr flight from NYC

ECONOMIC OUTLOOK

The economy in Bolivia is less developed, which makes for relatively low outsourcing costs. Driven by exports, especially cocoa and oil, Bolivia's less-developed and low-income economy has been influenced by drug trade. However, the economy is expected to grow with GDP increasing by 3.8% in 2018.

POLITICAL CONDITIONS

Bolivia was formerly run by left-wing, Evo Morales from December 2005 through February 2016. Morales, from the Aymara indigenous group, came to power pushing radical programs to influence social inequality. In February 2016, Morales lost a referendum, where he would be allowed to run for president for a fourth term. Currently, Bolivia does not have a positive relationship with the United States.



Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{84}{138}$

English Proficiency Score: $\frac{51.92}{100}$

Global Competitiveness Score: $\frac{4.06}{7}$

Brazil is the largest and most populous country in South America. Although outsourcing costs tend to be higher in Brazil than in other destinations, development rates are still a bargain and American countries are setting up operations and conducting business throughout the country. IP rights were once a concern in Brazil, however, current patent, copyright, and trademark laws correspond to laws of other large outsourcing nations.

TALENT POOL & EDUCATION

Brazil is home to highly-educated software programmers.

LANGUAGE

Portuguese is the official language and English proficiency is low, but widely spoken in business.

Technical Readiness Rank: $\frac{59}{138}$

Hourly rates: \$40 - \$45

Timezone: 2 hrs ahead of US Eastern Standard Time

Travel: 10 hr flight from NYC

ECONOMIC OUTLOOK

Brazil, known as South America's most influential country, houses a huge economy, however, it's not as efficient as it could be due to a large government bureaucracy, regulations and punitive tariffs. Currently, Brazil is going through an economic recovery and GDP is expected to increase by 2.5% in 2018 and 2.6 in 2019.

POLITICAL CONDITIONS

Corruption scandals blazed through Brazil for years. "Operation Car Wash" is an ongoing criminal investigation into allegations of corruption at Petrobras, a state-controlled oil company, where executives allegedly received bribes for awarding construction contracts to firms at highly inflated prices. The laundering scheme moved an estimated \$30 billion through the construction company. President of Brazil, Michel Temer is said to be involved in this scandal.



Software Outsourcing Readiness: Medium

Higher Education and Training Rank: $\frac{28}{138}$

English Proficiency Score: $\frac{51.5}{100}$

Global Competitiveness Score: $\frac{4.64}{7}$

Although Chile is one of the narrowest countries in the region, it's actually the most politically stable in South America. The Chilean government is encouraging training for outsourcing services, but presently the number of well-educated IT workers is minimal.

TALENT POOL & EDUCATION

Chile's number of well-educated IT workers is small and the software industry caters to local businesses and other countries in Latin America.

LANGUAGE

English proficiency is low and Spanish is the primary language.

Technical Readiness Rank: $\frac{39}{138}$

Hourly rates: \$50 - \$55

Timezone: 2 hrs ahead of US Eastern Standard Time

Travel: 14 hr flight from NYC

ECONOMIC OUTLOOK

The Chilean economy is dependent on mining and has grown steadily for several years. The economy is expected to grow between 2% and 3% to continue through 2019. On December 17, 2017, former President Sebastián Piñera was re-elected to office. His re-election signals a slight shift to the political right in Chile, which may be seen as a positive, pro-business outcome.

POLITICAL CONDITIONS

Chile has low levels of corruption and is politically-stable. The country has come a long way since it was ruled by right-wing dictator Augusto Pinochet from 1973-1989. Michelle Bachelet, Chilean President, is moderate and has a more business-oriented attitude. Economic policies there have contributed to steady growth, and Chile's government encourages training for outsourcing services.



Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{70}{138}$

English Proficiency Score: $\frac{49.9}{100}$

Global Competitiveness Score: $\frac{4.3}{7}$

Colombia along with Indonesia, Vietnam, Egypt, Turkey and South Africa, are collectively known as CIVETS countries. Economists favor these countries because they have sophisticated financial systems, controlled inflation, an increasing population of young people, a variety of exports, increasing foreign direct investment and geostrategic locations. A westernized culture combined with close proximity to the United States allows for ample timezone overlap and effective communication with service providers. Colombia offers some of the best outsourcing opportunities. Colombians have an optimism and enthusiasm that's contagious. Regardless of project roadblocks or challenges, they find ways to make things work.

TALENT POOL & EDUCATION

Each year over 13,000 engineering and technical professionals in IT-related fields graduate from Colombian universities, adding to the already-sizable software development workforce that demonstrates familiarity with a variety of technologies and development processes, including Agile and CMMI.

Technical Readiness Rank: $\frac{64}{138}$

Hourly rates: \$50 - \$55

Timezone: Same timezone as US Eastern Standard Time

Travel: 12 hr flight from NYC

LANGUAGE

Spanish and English are well-spoken and Colombia is known as the most "business friendly" country in Latin America.

ECONOMIC OUTLOOK

Colombia's economy almost collapsed 10+ years ago due to drug trade, however, it has turned into a success story. The Colombian economy is favorable with sophisticated financial systems, controlled inflation, increasing population of young people, and a variety of exports.

POLITICAL CONDITIONS

Colombia has strong political and economic ties with the US, specifically in keeping drug trade in check. Once ravaged by drug cartels and outlaw groups, Colombia is working to keep drug trade in check and address social inequality. In 2016, the government signed a peace agreement with the country's rebel group, Revolutionary Armed Forces of Colombia to end the 52-year war that turned to cocaine trade to fuel its insurgency. The agreement helped Colombia gain its political stability.

COSTA RICA

AT A GLANCE

Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{35}{138}$

English Proficiency Score: $\frac{53.13}{100}$

Global Competitiveness Score: $\frac{4.41}{7}$

In 2005 the Costa Rican government declared its intent to make their country the technology power house of Central America. Due to its geographic proximity to and cultural similarities with the US, Costa Rican engineers are familiar with Western business practices and standards, which makes it a prime outsourcing location.

TALENT POOL & EDUCATION

The Costa Rican workforce is highly-educated and the country offers an excellent school and university system. Likewise, more than 3,000 engineers graduate from universities each year and the literacy rate of the population is 98%.

LANGUAGE

Spanish is the primary language; however, most engineers speak and read English reasonably well.

Technical Readiness Rank: $\frac{45}{138}$

Hourly rates: \$40 - \$45

Timezone: 1 hr behind US Eastern Standard Time

Travel: 10 hr flight from NYC

ECONOMIC OUTLOOK

Costa Rica's economy is strong and stable with a high standard of living and strong ecotourism efforts that make it a great place to visit and outsource software. Although the government is running on high debt, which can cause potential issues, its current forecasts expects the economy to expand between 4.7% - 4.8% in 2018 and again in 2019. Large companies like Intel established a presence there with a 3,000-person facility focused on chip manufacturing. Costa Rica continues to nurture its own software-development industry and to expand its growth with US-based companies.

POLITICAL CONDITIONS

Costa Rica houses a stable democracy and the country is sometimes called the "Switzerland" of Central America because of its neutrality. Funds normally earmarked for military expenditures, are spent on excellent university systems instead.



Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{82}{138}$

English Proficiency Score: $\frac{51.57}{100}$

Global Competitiveness Score: $\frac{4.56}{7}$

The selection of Mexico as a nearshore outsourcing partner allows collaboration in real-time. Mexican programmers are experienced with the latest technologies and their software rates are low enough to be competitive with India.

TALENT POOL & EDUCATION

Mexico is full of highly-experienced and educated software developers that offer cost-effective rates.

LANGUAGE

English proficiency is low within the general Spanish-speaking population of Mexico, but widely spoken by most white collar Mexican business professionals including IT professionals and engineers.

Technical Readiness Rank: $\frac{73}{138}$

Hourly rates: \$35 - \$40

Timezone: 1 hr behind US Eastern Standard Time

Travel: 6 hr flight from NYC

ECONOMIC OUTLOOK

Mexico has the second largest economy in Latin America and it's largely driven by exports such as oil, silver, fruits, coffee and cotton. The country's largest trade partners are the United States, China, and Japan. Since the implementation of North American Free Trade Agreement (NAFTA) in 1994, trade has tripled to the US and Canada. The country offers a stable economy and the Mexican government has invested in initiatives to bring US-based companies into the country, as well as outsourcing vendors.

POLITICAL CONDITIONS

Concerns regarding outsourcing to Mexico are sometimes related to travel and violence, especially at the border. While you need to be aware of violence when traveling to Mexico, what's reported in the media affects only a very small percentage of the Mexican populace. Despite the concerns, Mexico is stable in terms of its political status. Mexico's president Enrique Peña Nieto has pushed groundbreaking reforms like closing corporate tax loopholes and liberalizing the telecom industry.



Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{80}{138}$

English Proficiency Score: $\frac{50.5}{100}$

Global Competitiveness Score: $\frac{4.43}{7}$

Once mired in political turmoil, Peru is now a vibrant country with a growing economy, and many businesses, particularly from Brazil, are seeing Peru as an investment opportunity. Latin American service providers from surrounding countries are even setting up operations in Peru, focusing on web and mobile applications.

TALENT POOL & EDUCATION

Latin American software development firms expanding into Peru have set high standards for employment, ensuring the developers they hire have the tools needed to work in a global economy.

LANGUAGE

Peruvian engineers are fluent in the English language and familiar with the business culture and mindset of the US. Technical Readiness Rank: $\frac{88}{138}$

Hourly rates: \$35 - \$40

Timezone: Same timezone as US Eastern Standard Time

Travel: 17 hr flight from NYC

ECONOMIC OUTLOOK

The Peruvian economy is stable and continuing to grow, especially in its IT sector.

POLITICAL CONDITIONS

Political and regional turmoil throughout the late 20th Century kept investment away from Peru while others cashed in on the technological revolution. Newfound stability has changed that, with service providers from other <u>Latin American countries</u> setting up shop across Peru to expand their own operations.



Software Outsourcing Readiness: High

Higher Education and Training Rank: $\frac{48}{138}$

English Proficiency Score: $\frac{51.73}{100}$

Global Competitiveness Score: $\frac{4.86}{7}$

Bordered by Argentina and Brazil, Uruguay was first settled by the Portuguese in the 17th century. Their history since has been peppered by political turmoil and struggles between disputing governments. Today, Uruguay ranks frequently as one of the most advanced and affluent Latin American countries.

TALENT POOL & EDUCATION

The workforce in Uruguay is highly-qualified and well-educated. Uruguay is serious about being a high-technology leader. Engineers in Uruguay demonstrate first-class experience with standard web, desktop and mobile application technologies, such as .NET, Java and Oracle.

Technical Readiness Rank: $\frac{36}{138}$

Hourly rates: \$55 - \$60

Timezone: 2 hrs ahead of US Eastern Standard Time

Travel: 19 hr flight from NYC

LANGUAGE

Uruguayan engineers are reasonably familiar with business practices and standards in the US, and are also fluent in speaking and writing in English.

ECONOMIC OUTLOOK

The Uruguayan government is committed to growth and promoting a strong IT outsourcing industry.

POLITICAL CONDITIONS

Today, Uruguay is one of the most advanced and affluent Latin American countries. Uruguay now supports a variety of exports, most specifically software development.

VENEZUELA

AT A GLANCE

Software Outsourcing Readiness: Medium

Higher Education and Training Rank: $\frac{53}{138}$

English Proficiency Score: $\frac{45.71}{100}$

Global Competitiveness Score: $\frac{3.14}{7}$

Venezuela deserves consideration as a potential outsourcing destination and is one of the most urbanized Latin American countries. Once a coffee and cocoa exporter, the country developed into one of the largest oil exporters in the world and is a founding member of the Organization of the Petroleum Exporting Countries (OPEC). According to CIO, Venezuela was "bullish on examining outsourcing relationships in Venezuela. But the last few years have tempered historic enthusiasm".

TALENT POOL & EDUCATION

University life has been disrupted due to anti-government protests, however, Venezuela houses highly-skilled programmers.

LANGUAGE

Programmers in Venezuela are fluent in English and are technically proficient.

Technical Readiness Rank: $\frac{107}{138}$

Hourly rates: \$25 - \$30

Timezone: 1 hr ahead of US Eastern Standard Time

Travel: 10 hr flight from NYC

ECONOMIC OUTLOOK

Economically, Venezuela is struggling. GDP is expected to decline 5% in 2018 and another 1.2% is expected for 2019. Worse, Venezuela is suffering from hyperinflation, which the International Monetary Fund estimates will reach 2,068.5 % by 2018. Under rule by its former president, Hugo Chavez, Venezuela shone as a bright economic star due to profitable oil output. However, the country now experiences the downside of deflated crude oil prices and lack of capital investment in the petroleum industry. Currently, Venezuela launched an oil-backed cryptocurrency, petro, to pull the country out of its economic crisis. President Nicolas Maduro vowed that each petro token will be backed by one barrel of petroleum. Maduro claimed to issue 100 million tokens - worth around \$6 billion.

POLITICAL CONDITIONS

Fueled by a struggling economy, a lack of jobs, basic supplies and foodstuffs, anti-government protests are a regular occurrence in Venezuela. Yet, while their government is besieged by controversy, Venezuela has close economic ties to the US.

ECUADOR

AT A GLANCE

Software Outsourcing Readiness: Medium

Higher Education and Training Rank: $\frac{73}{138}$

English Proficiency Score: $\frac{49.42}{100}$

Global Competitiveness Score: $\frac{4.37}{7}$

Ecuador officially known as the Republic of Ecuador, is located in northwestern South America and straddles the equator. It's landscape includes Amazon jungles, Galapagos islands and Andean highlands. Ecuador is a promising location for software outsourcing development due to a strong education system and highly-skilled programmers and developers.

TALENT POOL & EDUCATION

The education system is very strong in Ecuador and the government even devoted a large percentage of GDP to education. Ecuadorian developers and programmers are highly-skilled in their technology skill sets.

LANGUAGE

The primary language in Ecuador is Spanish, however, English proficiency is high.

Technical Readiness Rank: $\frac{90}{138}$

Hourly rates: \$30 - \$40

Timezone: Shares US Eastern Standard Time

Travel: 9 hr flight from NYC

ECONOMIC OUTLOOK

Traditionally, Ecuador was a farming country, however, it's economy has changed due to the discovery of oil. Likewise, there has been great growth in education and healthcare throughout the country. Ecuador's GDP is at \$183.6 billion -- it decreased by 0.8% due to lower scores on fiscal health, property rights and labor freedom.

POLITICAL CONDITIONS

In May 2017, President Lenin Moreno took office and promised to continue to encourage left-wing policies from its former president, Rafael Correa. Moreno promised more funding for the poor and social housing - to help create more jobs. Ecuador's current political situation is considered stable and the country is a prime location for software outsourcing.

OTHER LATIN AMERICAN COUNTRIES TO WATCH FOR SOFTWARE OUTSOURCING

Other Central American countries are possible outsourcing destinations for software development as well. Central America is close to the United States in terms of distance and timezone. However, seemingly few vendors are located in these countries. Out of these countries, Nicaragua, Guatemala and Panama show the most promise for software outsourcing initiatives. These are the countries in which, while still in their infancy, outsourcing resources may be found.

Panama

South of Nicaragua, the well-developed country of Panama aims to be the preferred destination for US companies that want to set up operations in Latin America. In 1999, the US government turned over the former Panama Canal Zone properties, as well as several former US military bases, to the government of Panama. The Panamanian government is now leasing out those facilities to interested companies, including US companies that want to have a presence in Central America. As a result of the decades-long US presence in Panama following the building of the Panama Canal, the Panamanian culture is centered on the US, especially within the former Canal Zone area. Panama's current president, Juan Carlos Varela, is pro-business and pro-US, which makes it very easy for American companies to set up shop there.

Nicaragua

The Nicaraguan government created aggressive incentives to encourage the outsourcing of software development, including tax-free earnings for outsourcing vendors whose clients are outside Central America. So far, only a few outsourcing vendors have responded, although several corporations are creating their own operations in Nicaragua. Costs should be low because of lower salaries, taxes and the desire to get started in the outsourcing business. Nicaragua is in the central timezone and just a few hours away by air from several major American cities. English proficiency is an issue, but should become less of a problem over time, as more technical professionals are trained to work in the outsourcing industry. The Nicaraguan government created an English-language registry so that outsourcing vendors can find highly-skilled workers.

Guatemala

North of Nicaragua is the country of Guatemala. Despite its 36-year-long civil war over the vicious campaign of eliminating guerrillas, where over 200,000 people were killed or disappeared — Guatemala is now benefiting from a thriving democratic government and economic growth. Guatemala's GDP per capita is at 4,146.74 USD (2016) and primarily relies on agricultural commodities. As a means to increase awareness of Guatemala's IT industry and improve productivity in that industry, the Digital GT Committee in Guatemala launched a campaign to promote the country's software development capabilities.

ABOUT ACCELERANCE

Accelerance helps technology leaders create effective strategies for global software outsourcing through better planning, better partner selection and better ongoing management. Unlike do-it-yourself outsourcing which can be a hit-or-miss venture, Accelerance delivers a proven methodology for outsourcing that identifies and manages risk and optimizes results so that your company gains all the benefits of high performance global partnerships.

Talk to an Accelerance Advisor about software outsourcing today.

SOURCES:

- **English EF EPI Proficiency**
- Global Competitiveness Score
- World Economic Forum Global Competitiveness Report 2016 2017. Table 4, 132 countries ranked: USA: Higher Education and Training 8 / 5.91; Technological Readiness 14 / 6.02











THE 2018 GUIDE TO GLOBAL SOFTWARE OUTSOURCING RATES

The lack of tech talent in the United States and the high salaries engineers command are legitimate reasons to outsource software development. For many companies that struggle to hire software resources, there's not much choice but to seek talent outside the US. With domestic talent shortage as a driver, the deep global pool of engineering talent at lower costs make software development outsourcing very attractive.

Download the 2018 Guide to Global Software Outsourcing Rates and discover blended hourly rates as reported to Accelerance by more than 700 software development companies around the world.

Download the Guide



Accelerance has reviewed more than 8,000 software companies around the world to ensure our clients work with the most qualified, reputable and trustworthy global teams. Only the top 3% are qualified to join the Accelerance Global Network.

Want to know which ones to trust?

Talk to us