

15 Risk Indicators in Software Development Outsourcing

The success or failure of your software outsourcing is **predictable** and **manageable**. For more than a decade, we've seen companies struggle to outsource software successfully - often not because of the global partner - but because of internal risk factors that prevent success.

BUSINESS

1 Undefined Metrics

Do key internal players know what will produce a positive ROI from the software you're developing? Are business metrics and goals clearly defined for your internal team?

2 Inconsistent Priorities

Does everyone on your internal team know the most important aspects of your software development roadmap?

3 Few Executive Champions

Do your senior executives spend sufficient time on the project? Have they abdicated responsibility for success to the outsourced partner?

4 Lack of Team Engagement

Do your internal team members care about the success of the outsourced engagement? Are they demonstrating active involvement with the outsourced partner?

5 No Partnership Contract

Does your outsourcing contract position each company as participants in a transaction or as partners in software development?

MANAGEMENT

6 Unrealistic Expectations

Are expectations for the outsourced software engagement understood and agreed to by all team members at both companies?

7 Unfocused Leadership

Are the right internal people assigned to your engagement? Are they able to lead the outsourced software to success?

8 Unclear Milestones

How will progress on the outsourced engagement be defined, measured and understood by both parties?

9 Lack of Team Interactions

What procedures are in place to ensure handoffs between team members don't break down? Have time zone differences and cultural communication differences been addressed? Are meetings producing actionable items?

10 Weak Processes

Are the roadmap and software methodologies laid out and understood? Is the lifecycle established and accepted by both companies?

TECHNOLOGY

11 Inadequate Skills

Do outsourced partner team members have the right technical experience? Are they adequately trained? How do you know?

12 Undefined Operations

Do both parties understand who will handle hosting? Is the software optimized for the intended platform?

13 Ineffective Design

Is there a good fit between the business problem and the design of the software solution? Will users be successful using the software to solve or mitigate the problem?

14 No Quality Assurance

Are QA procedures in place and understood by both parties? Are they robust enough? Are the standards for the software clearly understood?

15 Technical Debt

Is there a threshold for an acceptable level of technical debt? Is there a process in place to pay it off?



Learn to Avoid Risks with Accelerance Coach. Ask your Account Executive for details.